Aeropuertos Argentina

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# Highlights



CONCESSION ENDS. STARTED IN 1998



PASSENGERS BY YEAR (2024)



35

OF 56 TOTAL AIRPORTS IN ARGENTINA



**EMPLOYEES** 



+90% COMMERCIAL AIR TRAFFIC IN ARGENTINA



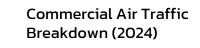
DOLLAR-LINKED REVENUES

# Leading Airport Operator in Argentina Managing +90% of Air Traffic

#### **Company Highlights**

- Operates +90% of Argentina's air traffic with 35 of the 56 airports in the Argentine national airport system
- ~86% of revenues are USD or USD-linked
- Long term airport operator concession since 1998, extended until 2038 after concession extension achieved in December 2020
- Significant barriers to entry with no competing hubs
- Uniquely positioned to seize Argentina's economic development and airport growth
- Proven resiliency across economic and political cycles by operating through different administrations
- Supported by an experienced Sponsor and Controlling Shareholder





12%

50%

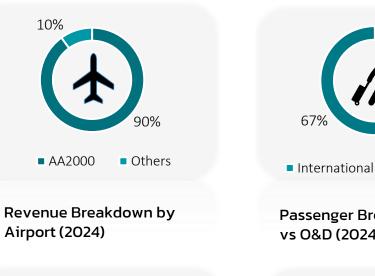
AEP EZE Cargo Others

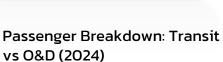
19%

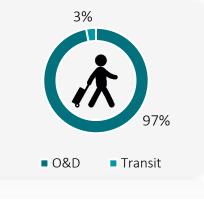
Passenger Breakdown: International vs Domestic (2024)

33%

Domestic







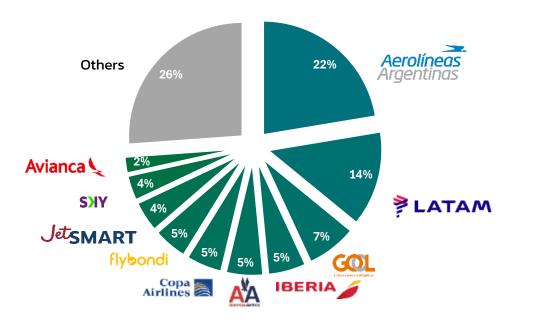
# **Diversified Client base and Revenue mix**

2024

### **Revenues by Category**



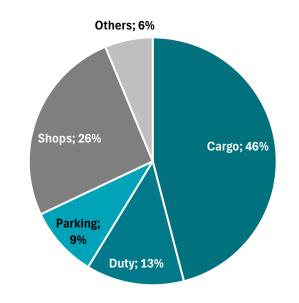
### **Aeronautical Customers**



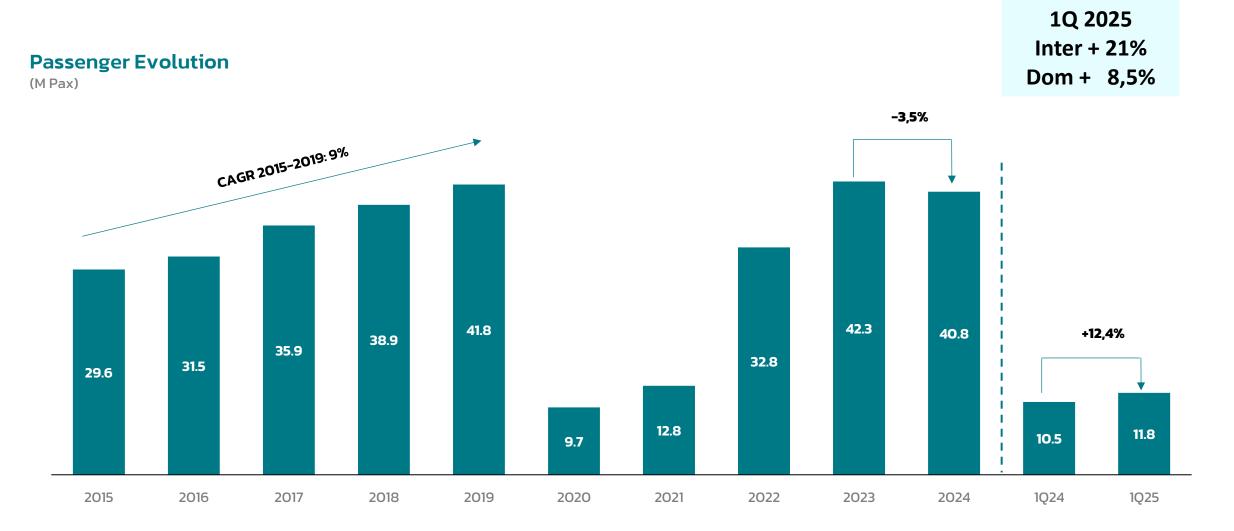
### **Revenues by Currency**

86% Dollar-linked Revenues V International particular Duty free (Dufry Cargo duties (Cardiar Space rental V Others	
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### Breakdown of Commercial Revenues



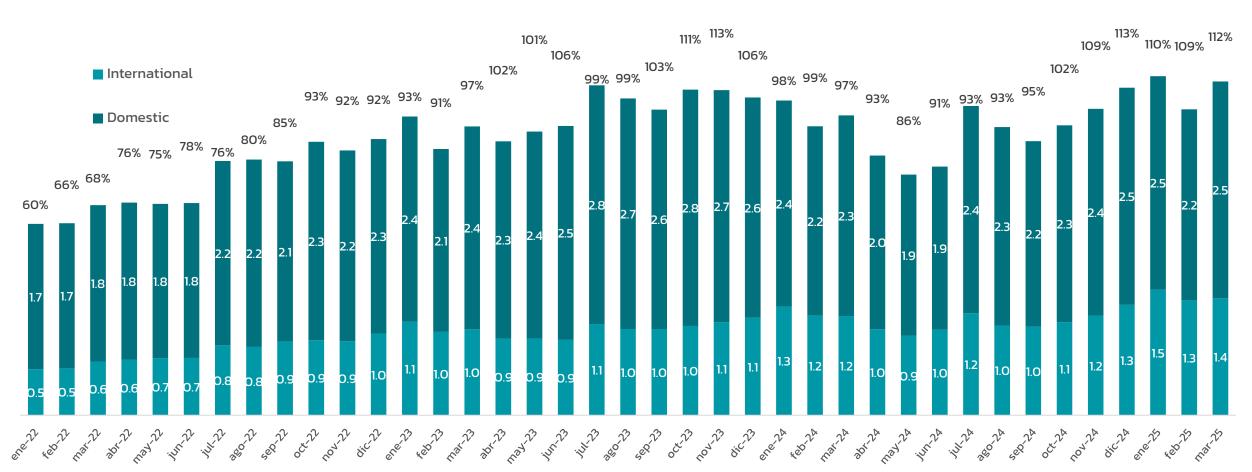
# **Total Passenger Traffic Evolution**



# **Passenger Traffic: Monthly Evolution**

Total Passenger Traffic and % vs 2019

(M Pax)



Mar 2025 vs Mar 2019 Domestic traffic: **112.6%** International traffic: **110.6%** 

# **Open Skies Policy**

### Significant enhancement of Bilateral Agreements

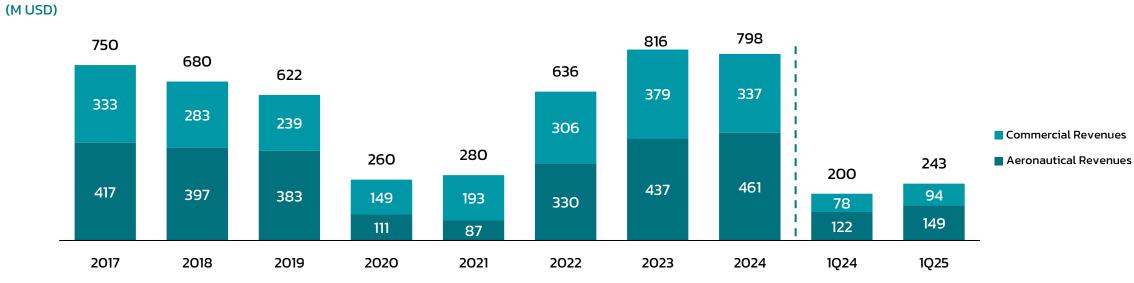


### Air industry Deregulation

- Aeronautical Code Reform
- Allows the entrance of new players, promoting competition
- Allows more ramp operators (currently a single operator has exclusivity)
- Reorganization of Aeroparque and Ezeiza to optimize capacity
- Goal: improve connectivity and tourism, and reduce operational costs

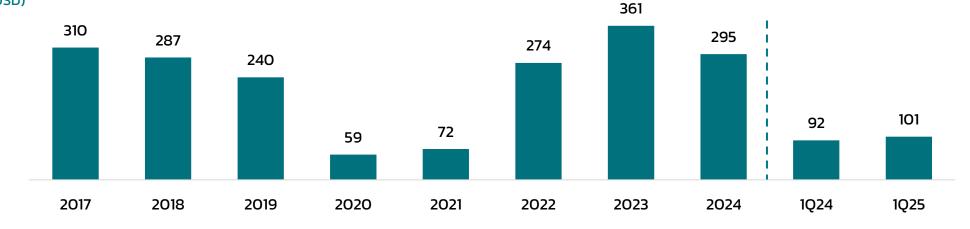


# **Revenue & EBITDA Evolution**



EBITDA Evolution<sup>(1)</sup> (M USD)

**Revenue Evolution**<sup>(1)</sup>



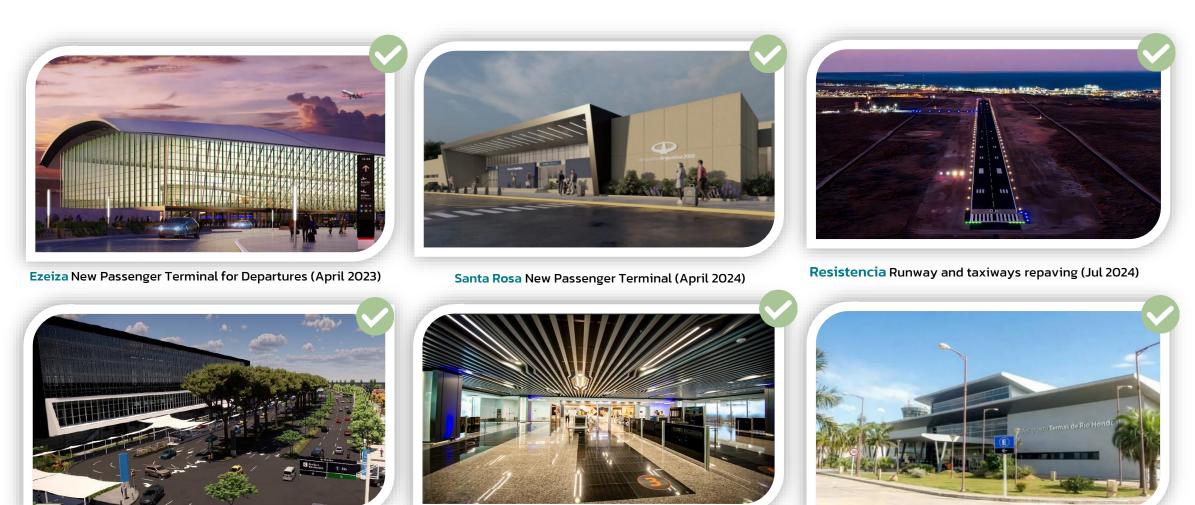
## **Operating and Financial Metrics**

Results <sup>(1)</sup>	1Q24	2Q24	3Q24	4Q24	1Q25
International Passenger Traffic	<b>3,450 k</b> -8% vs 1Q19	<b>2,837 k</b> -11% vs 2Q19	<b>3,275 k</b> -2% vs 3Q19	<b>3,545 k</b> +9.4% vs 4Q19	<b>4,174 k</b> +9.5% vs 1Q19
	+16% vs 1Q23	+9% vs 2Q23	+11% vs 3Q23	+11% vs 4Q23	+21% vs 1Q24
Cargo volume (Tn)	44 k	50 k	50 k	63 k	50 k
Revenues	\$ 200 M	\$ 184 M	\$ 198 M	\$ 216.6 M	\$ 243.3 M
Adj. EBITDA	\$ 92 M	\$ 67 M	\$ 60 M	\$ 75 M	\$ 101 M
Cash & Equivalents (total) <sup>(2)</sup>	\$ 191 M	\$ 201 M	\$ 200 M	\$ 171.6 M	\$ 156.6 M

1) All figures shown in this presentation exclude the impact of IAS29.

2) Starting 1Q2024 Total Cash & Equivalents exclude the repurchase of AA2000 local debt in the secondary market

## **Main Investments**



Aeroparque New South Remote Platform; & New road square over the Coastline & International/ Domestic connection expansion (October 2024)

Aeroparque New International Passenger Traffic Control (Jan 2025)

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Río Hondo New Passenger Terminal (March 2025)

### Main works in progress





#### Ezeiza Investment: E-Gates Estimated opening: Aug 2025

Río Cuarto Investment:; Runway and Lighting system

Estimated opening: Aug 2025

### **CAPEX Commitment**

Mandatory CAPEX program for expansion projects agreed in 606.5M USD (VAT included), in two phases:

- i. Phase 1: 406.5M USD by 2024 → completed
- ii. Phase 2: annual investments of 50M USD between 2024 and 2027-> total 200M USD

Investment as of December 2024	Phase 1	Phase 2
Preferred shares	\$174 M	
Works executed	\$232 M	\$65 M
Remaining investment		\$135 M
Status	Completed	Ongoing

As of March 2025, works construction contracts were awarded for \$ 325.9M of which \$ 297M have been executed.

Investment between 2028 and 2038 to be defined based on operational needs of AA2000 taking into consideration the economic equilibrium of the concession.

# **Regulatory Framework**

#### Term

• Feb-2038, after 10-year extension in Dec-2020

#### Airports

• 35 airports in Argentina (originally 33 airports)

#### **Economic Equilibrium**

• Single- till model with a guaranteed IRR of 16.45% in real terms, unlevered. ORSNA reviews the regulatory model to preserve the economic equilibrium

#### **Regulation of Fees**

 ORSNA establishes the maximum fees for aeronautical services. Commercial and other services are not regulated

### Specific Allocation of Revenues

• Allocation of 15% of total revenues to Development trusts



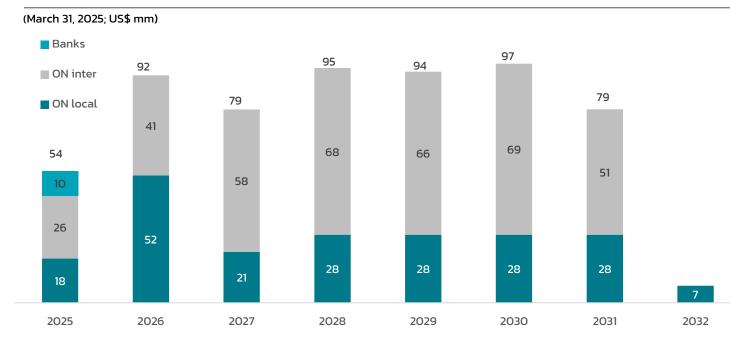
## Financial position & Debt profile

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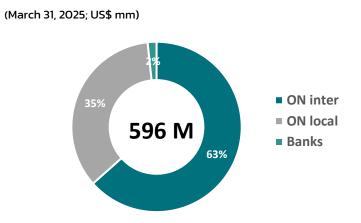
## **Financial Debt Overview**

- Cash position of \$156.6 M as of March 31, 2025 including cash and temporary investments, mainly held in dollars in local accounts
- Investments mainly in dollar-linked bonds and hard dollar
- Total debt was \$596 M, while Net Debt was \$439 M as of March 2025, down from \$631 M and \$460 M, respectively, when compared to December 2024.
- In February 2025 local debt Class VI was paid in full for a total of \$ 27 M.

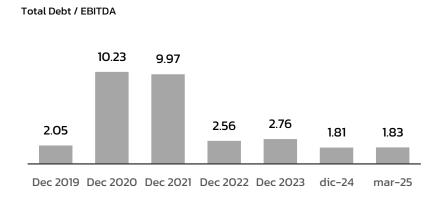
#### Principal payments schedule



#### Debt breakdown

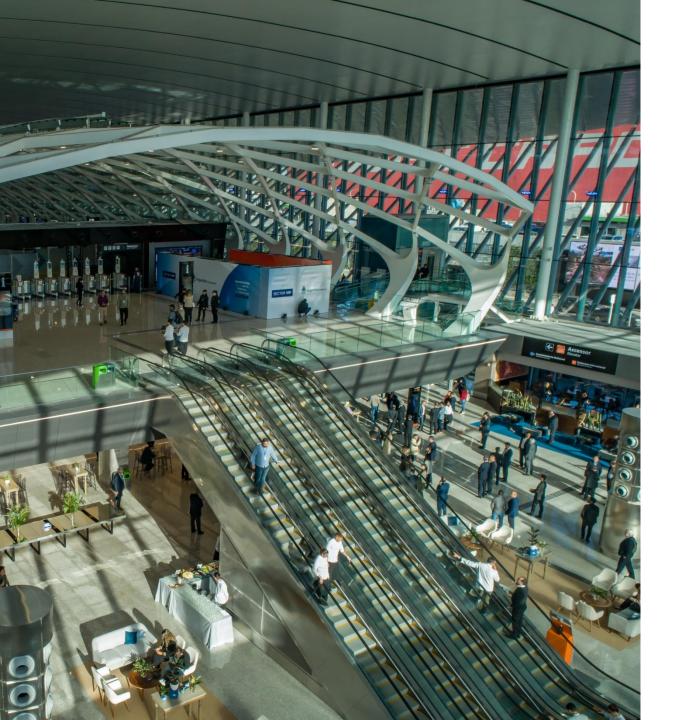


#### Leverage Evolution



## Financial Debt - Breakdown by instrument as of March 31<sup>st</sup>, 2025

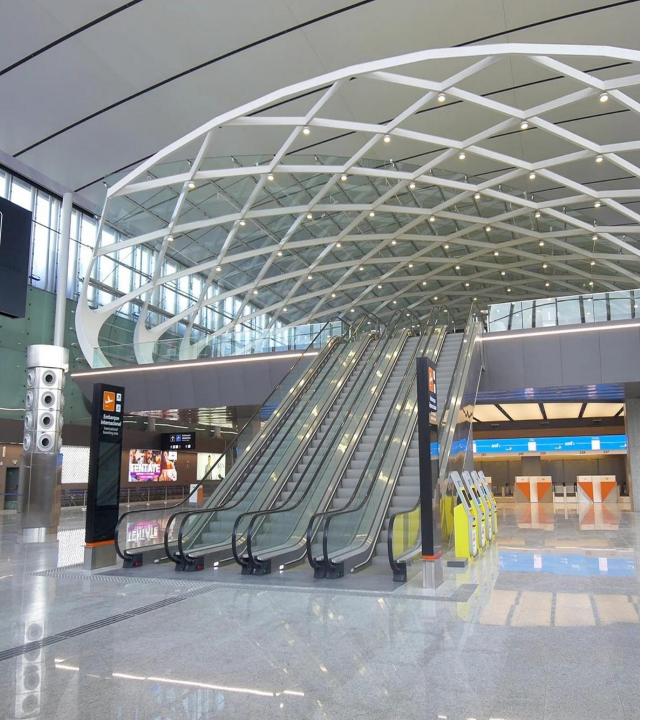
Instrument	Currency	Interest Rate (%)	Maturity	Outstanding March 2025
International Bonds				378,3
Serie 2017	USD	6,9%	Feb-27	10,0
Serie 2020	USD	6,9%	Feb-27	36,1
Clase I Serie 2021	USD	8,5%	Aug-31	272,9
Clase IV	USD	9,5%	Nov-28	59,3
Local Bonds				207,5
Class V	USD	5,5%	Feb-32	138,0
Class IX	USD	0,0%	Aug-26	22,9
Class X	USD	0,0%	Jul-25	17,9
Clase XI	USD	5,5%	Dec-26	28,8
Bank Loans and Overdrafts				10,1
ICBC Offshore	USD	SOFR+7,9%	Oct-25	10,0
Import Financing	EUR	11,000%	Apr-25	0,1
Total Debt				596,0
Argentinean Peso	ARS			12,5
Hard Dollar and Other USD	USD			144,1
Cash and equivalents				156,6
Net Debt				439,3



## Closing remarks

### **Aeropuertos Argentina In Summary**





### CFO

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